

In Others Words... Proven Results

"The complete integration of the Manatron property tax and appraisal software [Manatron GRM] was a key reason for our selection of Manatron. We were looking for a solution that allowed us to meet the increasing demand for our county offices to be more efficient, and to provide better service to our taxpayers. The robust functionality demonstrated in the Manatron integrated product suite far surpassed anything available in the market. "

Steve Pruitt, Chief Assessor at Gwinnett County, GA

"With Manatron, we can take advantage of state-of-the-art software and hardware which we could not afford as an individual user. We benefit from utilizing their national experience. It's comforting to know you are not alone...Anyone can write and produce software, but the commitment from the company and its people are what set Manatron apart."

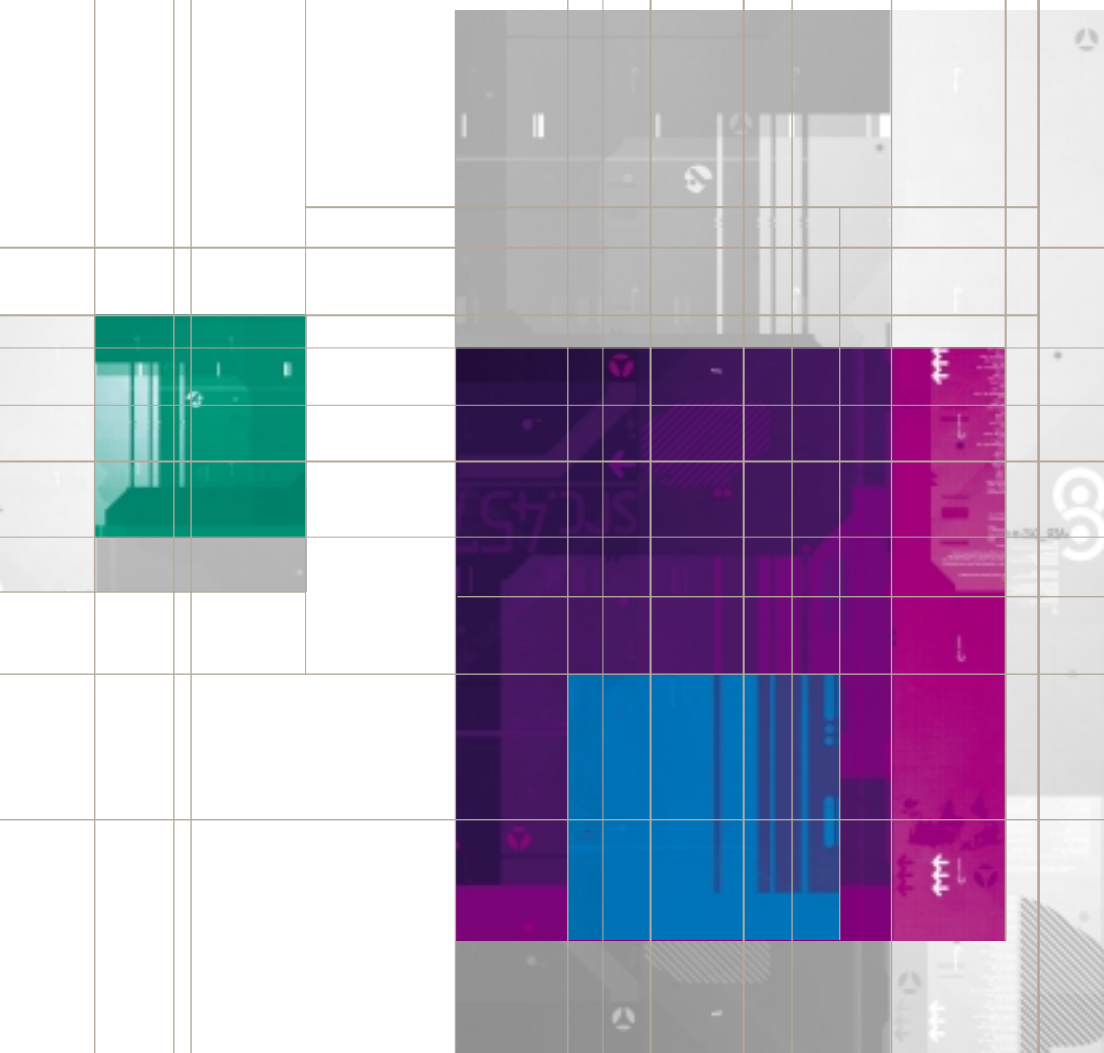
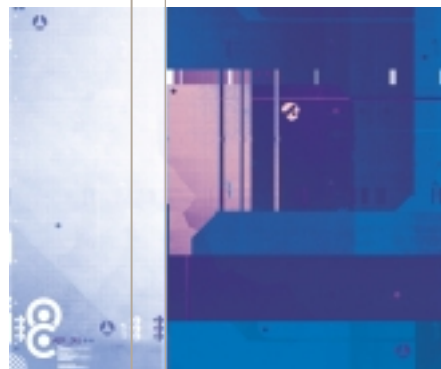
Barbara Ford-Coates, Tax Collector at Sarasota County, FL

"Manatron CAMA produces uniform, consistent and statistically valid values across property groups. It also provides the information to prove the results to property owners and others who use assessment data in various real estate businesses."

Mike McDowell, Assessor at Kootenai County, ID

"Throughout our very disciplined selection process Manatron continued to demonstrate their understanding of our comprehensive requirements and objectives. Manatron's shared vision with the City of Virginia Beach for the complete integration of our property management systems was obvious throughout the selection process. Implementation of this new system will enable the City to accurately and cost effectively serve the needs of our taxpayers and property owners."

Sharon Vaughan, the City of Virginia Beach Project Director



MANATRON
The power to manage well.

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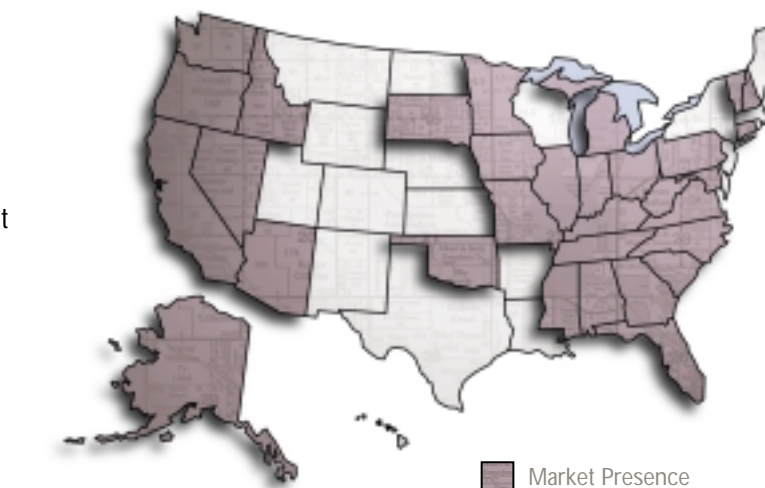
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Manatron, A History of Innovation

Manatron is the nation's leading provider of property software systems and services. With a rich history in recording, tax assessment, billing and collection, we have been at the forefront of innovative product and service development since 1969. Today, Manatron software and systems provide our 1300+ customers across North America with the power to manage over 20 million parcels. Most importantly, over the last 36 plus years, our software has helped government jurisdictions collect over one trillion dollars in revenue.

Manatron is committed to providing each jurisdiction with products and services that meet their needs with consistent and efficient functionality. We know the demands government officials face, and we ensure certainty by only implementing solutions that minimize risk and produce safe, responsive results.

We know that providing our customers access to the latest technology is key to their ongoing success. From our first installation until today, we continue to heavily invest to develop the best solution-based products and services for our customers.



We've implemented property tax software solutions from North Carolina to California, from Michigan to Florida.

Experience & Dedication

With a staff that represents over three thousand person-years of local tax, recording and appraisal software development experience, our knowledge of the industry is unequalled. Many of our people who design and develop our software have worked in local government and have experienced the daily process of property, recording, assessment and taxation. They understand the pressures of working in a government environment. They understand the need for robust functionality and ease of use needed to complete taxpayer transactions.

And while our people understand the importance of knowledge, we all agree that dedication is most important. Manatron is dedicated to the single minded goal of developing the best software and systems available anywhere -- and delivering them with a level of service, unparalleled in the industry.

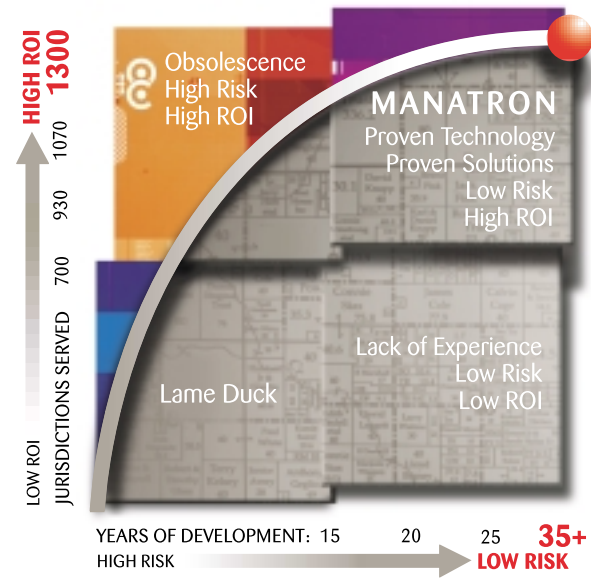
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Functional Technology

At Manatron, we develop our software products with two objectives in mind: ensuring they are both feature-rich and technologically relevant. Dedicated product managers are continuously working with clients, evaluating trends, developing new ideas and translating them into new product features. Manatron also conducts rigorous, formal usability testing with our products to incorporate real-world, operational feedback into the design process. This continuous product improvement keeps our clients on the forefront of efficiency and is reflected in the operational and managerial excellence displayed by many of our clients.

Manatron continually strives to provide our customers with the most up-to-date technology available. Since technology infrastructure is such an important investment, Manatron employs a dedicated and highly experienced Architecture Team to ensure that new technologies are incorporated once they are viable for our clients. This strategy enables Manatron products to support a variety of database platforms and GIS technologies. We understand that integration with other systems is increasingly critical. By keeping a strong technology focus, Manatron ensures that our software continues to run on our clients' infrastructures and interoperates and integrates with other related software systems. This allows our customers to choose the technology and systems that work best for them.

Another ingredient to the strength and stability of Manatron is our relationships with key technology providers. As a Microsoft Gold Certified Partner for Software Products, an Oracle Partner and ESRI Business Partner, our technical knowledge and strength is backed by their depth, giving our clients peace of mind that they will be well cared for now and in the future. Manatron products remain powerful, enabling our clients to concentrate on managing their offices, not their technology.



The better the software and support, and the more jurisdictions that trust it, the lower the risk and higher the return on investment.

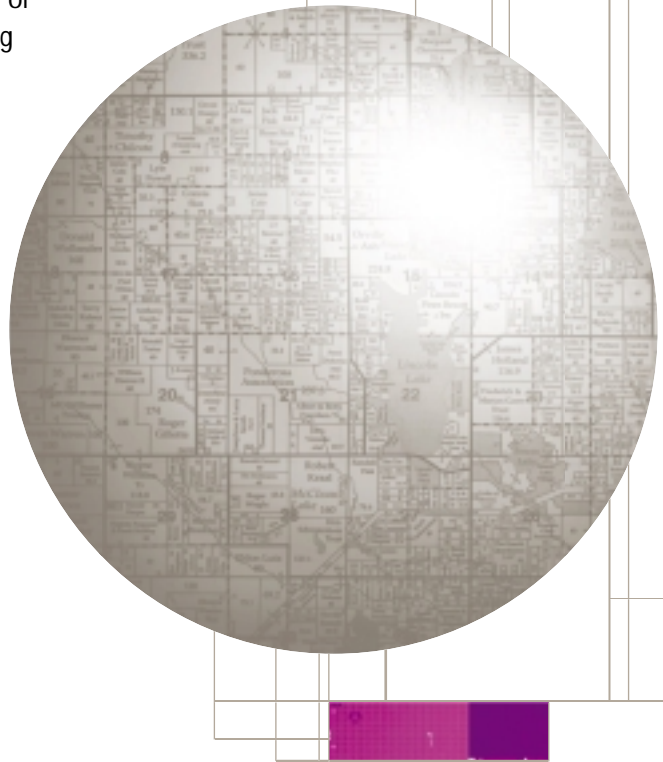
Services

Providing industry leading Software solutions is only one part of Manatron's property-centric mindset. Providing industry leading Service solutions is the other. *Appraisal, Consulting, Implementation* and *Training* services have been carefully developed as stand-alone services or as integrated components of our suite of software products. Manatron's goal is to combine its leading software products with complementary services to provide a comprehensive solution for your office.

Manatron Appraisal Services provides mass revaluation, appraisal and tax equalization services to local governments. Our appraisal software technology provides flexible, innovative methodology for appraisal delivery, which enables us to service jurisdictions of any size while being able to meet individual needs and requirements. In addition, our new and patented ADV+ process uses a GIS integrated video process to provide innovative efficiencies that continue to drive appraisal verification and accuracy to new levels.

Data Conversion

To overcome the challenge of converting existing data to the new software, Manatron uses a "custom-fit" team-approach that matches staff experience with the jurisdiction's present and future system. This team is led by a highly experienced Project Conversion Manager who is intimately knowledgeable with the jurisdictions needs and expectations. Together with the customer, the Project Conversion Manager and his team develops a viable strategy to migrate the system, with no down time and the least amount of disruption.



GRM™ – Government Revenue Management™

With never-ending budget pressures at all levels of government, property taxes are an increasing fiscal lifeline for counties. Because of the importance of this vital revenue source, it is imperative that jurisdictions completely, accurately and fairly apply the property tax burden to their taxpayers. In addition, being able to anticipate revenue trends through analysis of property tax data and develop proactive strategies for their impact is a critical "must-do" for all forward thinking government jurisdictions.

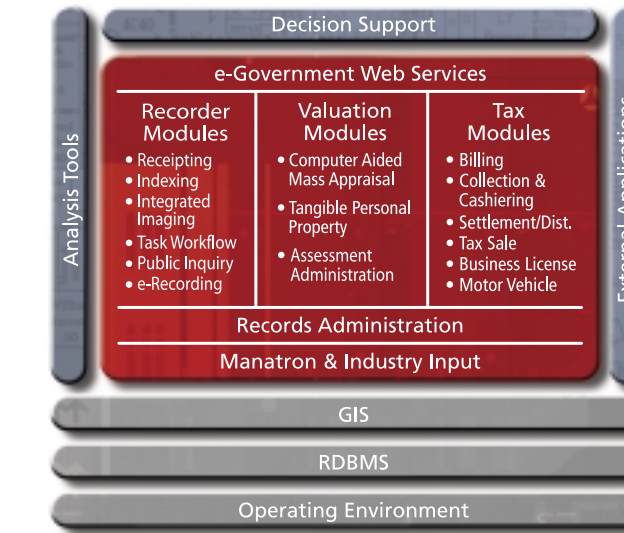
With this in mind, Manatron developed a new, powerful and integrated suite of software applications. **GRM, Government Revenue Management**, is a fully integrated, enterprise-level *Government Revenue Management* solution for managing the entire property life-cycle. **Manatron GRM** includes Manatron Recorder, Manatron CAMA, Manatron Tax and Manatron eGovernment.

Manatron GRM is designed to support the entire property life cycle including Recording, Land Records, GIS Integration, Valuation, Assessment Administration, Personal Property, Business Licenses, Cashiering, Tax Billing and Collection, Delinquents and Tax Sales.

Manatron GRM automates the operational, information and planning needs for Assessors, Auditors, Treasurers, Tax Collectors, Recorders and other state and local governmental officials. This integrated solution is the computing platform for the next generation.

Manatron GRM is built on an event driven, multi-year effective-dated concept. No data is ever destroyed. This unique design allows for easy re-creation of any historical information based on any date -- past, present or future. This allows the system to easily track important details like Chain of Title and Ownership Management functions.

Manatron eGovernment is one of the fastest, fully featured web-based applications available for local government today. It provides e-commerce features to **Manatron GRM** by facilitating Internet access to public information for taxpayers, industry professionals and others twenty four hours a day, seven days a week. Manatron eGovernment offers many choices to give a site a customized, unique look.



Robust Analysis Tools

Manatron GRM delivers powerful data analysis to your desktop.

We understand that officials are stewards of jurisdictional data. That is why Manatron has designed **GRM** to place data analysis and decision support functions at customers fingertips. **GRM's** integrated database, when coupled with Manatron's powerful GIS-based, spatial analysis tools, allows for greater consistency, analysis and interpretation of data than ever before possible. The result is a quantum leap in data accuracy and productivity. **GRM** delivers the most powerful data analysis tool available, right to our customers' desktop.

Manatron

At Manatron, we assist our clients in managing their demanding property-centric information environment. Client satisfaction is a mission that we take seriously. It is backed with a systems support network, the industry's most extensive software products, comprehensive support services and experienced personnel. We believe complete satisfaction is the reason so many government clients have turned to Manatron. Our clients know they can depend on Manatron as an expert for integrated application solutions, equipment and ongoing support.



Innovation Timeline:

1970: Service Bureau/ TSO Software

1973: Mini-Computer CAMA

1978: Integrated Tax/CAMA

1978: GIS-Based Farmland Assessment

1981: IBM PC Launched

1982: Installed LANs/ LAN-Based Software

1984: At Counter OCR

1986: Integrated High Speed Remittance Processor

1987: First GIS/CAMA Integration

1990: Microsoft Windows 3.0

1988: Integrated Voice Processing

1993: Launched Window CAMA

1993: Universal Cashiering

1995: Windows 95

1995: Electronic Field Data Collection

1996: RDBMS Independent

1997: Web Critical Mass

1998: GIS-Based Parcel Management

1999: Internet Access

1999: IVR for Tax Collection

2001: ePayments

2002: ADV+ Launched

2002: Microsoft.net Launched

2003: Introduced GRM

2004: Launched GRM Records

2005: Launched GRM Tax