

## Director's Note

It is truly an exciting time of the year. Yes, it is a time to reflect on what has happened in the previous twelve months. But more importantly, it's a time to look forward, make plans and issue resolutions for the coming twelve months. We do this in our personal and professional lives and it is an exercise rife with the opportunity to reach a little farther, do a little more, and be a little better than the previous year. This is our goal in the Tampa office of Manatron.

In the coming months we will be working on new functionality to allow mass processing of Tax Deed Applications through an interface with our new partner Realauction. We will also be releasing new eGovernment functionality including the TaxTrack product advocated by the Honorable Joe Tedder of Polk County, and the new version 4.0 of our web product. We are going to plan and participate in the very productive Advisory Council Meetings and of course, our User Group meeting will be full of useful information for all of you. We are also continuing our ongoing mission of providing up-to-date and complete documentation on the Customer Connexion site. MVP Implementations and upgrades will also keep us busy this year. Our goal is to move all our loyal customers off of the Legacy product and into the world of MVP by the end of 2008.

These are only a few of the goals we have for the upcoming year. I hope it sparks the excitement in you that I feel when I look at what we are doing here at Manatron. We are working very hard everyday to make your 2008 as productive and trouble free as possible. Please feel free to contact me with any ideas you may have that will allow us to serve you better.

Thank you for your continued support and best wishes in the New Year!

-Paula Leal

## Welcome to the MVP Family

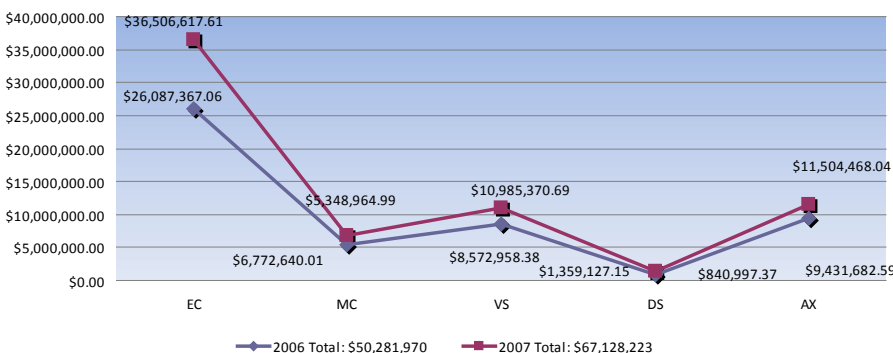
2007 was a very productive year for our Manatron office! In addition to 1st quarter upgrades in **Gilchrist** and **Hendry** and the 4th quarter upgrade in **Suwannee**, Manatron had the privilege of being selected as the tax software vendor in 3 additional Florida Counties. All were using the ACS Legacy system and have completed their conversion to MVP Tax Manager - **Clay County** converted to MVP Tax in June with our Tax, Tourist Development and Special Assessments modules. **Nassau County** is using our Tax, Local Business Tax and Tourist Development modules and went live in November. We welcomed **Dixie County** to the Manatron family in November as well.

## Advisory Council Update

Chuck Bear of Charlotte County and Alana Rogers of Duval County were respectively elected Chairman and Secretary of the Advisory Council meeting in July. The meeting was held in conjunction with the Manatron User Group meeting at the Quorum Hotel in Tampa. The September meeting was hosted by Columbia County and conducted as a working session to introduce the Advisory Council process for counties new to MVP.

Please reserve Feb 7th on your calendars as the next Advisory Council meeting to be held in Charlotte County. Please contact Chuck Bear for details.

Total FL Web Collections for November and December



## Manatron eGovernment Payments

If you attended the 2007 FL User Group Meeting, then you probably saw the presentation Diana Chadwell gave about changes in the Tax Collector's offices that are being driven by the internet. We believe that the increase in payments taken on the web this year really supports what she was saying. 2007 internet collections for November and December increased more than 30% over the same two months in 2006. As you can see by this chart, E-Check collections have been the impetus for this huge spike in online collections since they were introduced last year.

