

MANATRON[®]
The power to manage well.

Successful Technology Transitions

Throughout its history, Manatron has successfully completed hundreds of conversions for our customers from Legacy to modern software solutions including client/server and Web-based solutions. Even though most of the industry has encountered great difficulty in transitioning to an Internet-centric, service-oriented architecture (SOA), Manatron has not. Manatron has been able to successfully deploy industry leading, innovative solutions based on an SOA platform.

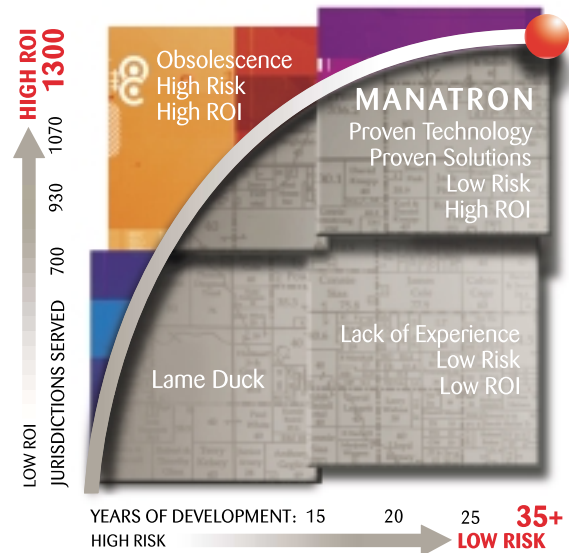
Leading jurisdictions throughout North America have invited Manatron to become part of their team. They recognize that with a solution provider who shares their priorities and values, they can rest easy knowing they will be able to safely navigate through the turbulence of change.

Key Drivers For Change

Across the country, local governments are facing greater pressures than ever before. Escalating demands for self service, Internet-based features, an increasingly technologically savvy public, shrinking budgets and the continued mandate to "do more with less" represent a groundswell that must be met by the next generation of information technology and local government services.

Our objective is to provide a technology platform that enables our customers to thrive.

Manatron understands that taxpayer self-service, interoperability with private sector constituents, GIS integration, support of a decentralized work force and improved ability to plan and manage county resources are key drivers for change. Our objective is to provide a technology platform that enables our customers to thrive in this dynamic, new environment. A platform that allows them to rapidly adapt, utilize and successfully respond to new opportunities and challenges.



The better the software and support, and the more jurisdictions that trust it, the lower the risk and higher the return on investment.

Innovation Timeline:

1970: Service Bureau/
TSO Software

Manatron -- Providing Innovative Property System Solutions to California Counties

The system needs of California counties are daunting to most vendors. Prop 13, AB 8 and successive legislation have created the nation's most complex property tax code. Because of the importance of property taxes as a vital revenue source, it is imperative that jurisdictions completely, accurately and fairly apply the property tax burden to their taxpayers making a jurisdiction's property system a critical piece of technology. Many California counties are currently facing decisions about how to replace aging mainframe systems that manage the major processes of valuing, assessing and taxing residential, agricultural, commercial and business personal properties.

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Manatron, the nation's leading provider of integrated property tax systems is able to provide jurisdictions the latest technical advancements in solutions designed specifically to meet integrated property system needs. Our inherent, effective-dated, point-in-time design is uniquely positioned to meet the intricate business requirements found only in California.

With its acquisition of ASIX, Inc. in early 2006, Manatron has brought together two companies with a like-minded corporate vision of technology leadership, highly-qualified experience and commitment to the property tax solution marketplace. The Manatron ASIX team has a unique knowledge of California requirements and provides Manatron an opportunity to bring its innovative **Government Revenue Management® (GRM®)** solution to the California market.

Manatron Asix Team California Projects:

- Santa Clara - Needs Assessment, Preliminary Design
- San Bernardino - Needs Assessment, Detailed Requirements
- San Diego - Subject Matter Consulting, Preliminary & Detailed Design
- San Joaquin - Needs Assessment
- Ventura - Needs Assessment
- Riverside - Needs Assessment
- Fresno - Needs Assessment



1973: Mini-Computer
CAMA

1978: Integrated
Tax/CAMA

1978: GIS-Based
Farmland Assessment

1981: IBM PC Launched

1982: Installed LANs/
LAN-Based Software

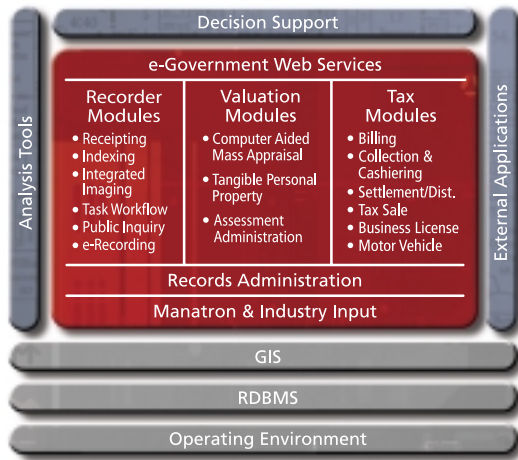
1984: At Counter OC

1986:
Speed

Manatron GRM

Government Revenue Management

Manatron has released a powerful and integrated suite of software solutions that fully meets these attributes. GRM is a fully integrated, enterprise-level Government Revenue Management solution for managing the entire property life-cycle.



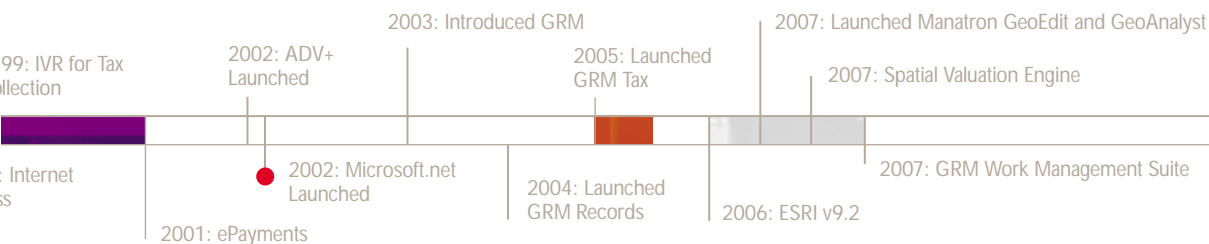
Manatron GRM is designed to support the entire property life cycle including Recording, Land Records, GIS Integration, Valuation, Assessment Administration, Personal Property, Business Licenses, Cashiering, Tax Billing and Collection, Delinquents and Tax Sales.

Manatron GRM is designed to support the entire property life cycle

Manatron GRM automates the operational, information and planning needs for Assessors, Auditors, Treasurers, Tax Collectors, Recorders and other state and local governmental officials. This integrated solution is the computing platform for the next generation.

Manatron GRM is built on an event driven, point-in-time, effective-dated concept. No data is ever destroyed. This unique design allows for easy re-creation of any historical information based on any date -- past, present or future. This allows the system to easily track important details like Chain of Title and Ownership Management functions.

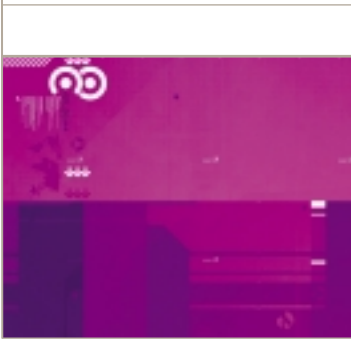
In addition, Manatron GRM delivers powerful data analysis to your desktop. We understand that officials are stewards of jurisdictional data. That is why Manatron has designed GRM to place data analysis and decision support functions at customers fingertips. GRM's integrated database, when coupled with Manatron's powerful GIS-based, spatial analysis tools, allows for greater consistency, analysis and interpretation of data than ever before possible. The result is a quantum leap in data accuracy and productivity. GRM delivers the most powerful data analysis tool available, right to our customers' desktop.



In Others Words... Proven Results

Some Notable Clients With Parcel Counts

- Broward County, FL: 760,000
- Cuyahoga County, OH: 600,000
- Sarasota County, FL: 280,000
- Lake County, IN: 260,000
- Hamilton County, OH: 360,000
- Gwinnett County, GA: 250,000
- MCCC, MN: 800,000
- City of Jacksonville/Duval County, FL: 300,000
- City of Nashville/Davidson County, TN: 300,000
- City of Virginia Beach, VA: 200,000
- Lake County, IL: 300,000
- Clark County, NV: 700,000
- Horry County, SC: 100,000
- Snohomish County, WA: 300,000



Manatron software manages approximately 25 million parcels every day and collects over \$60B annually

"The complete integration of the Manatron property tax and appraisal software [Manatron GRM] was a key reason for our selection of Manatron. We were looking for a solution that allowed us to meet the increasing demand for our county offices to be more efficient, and to provide better service to our taxpayers. The robust functionality demonstrated in the Manatron integrated product suite far surpassed anything available in the market. "

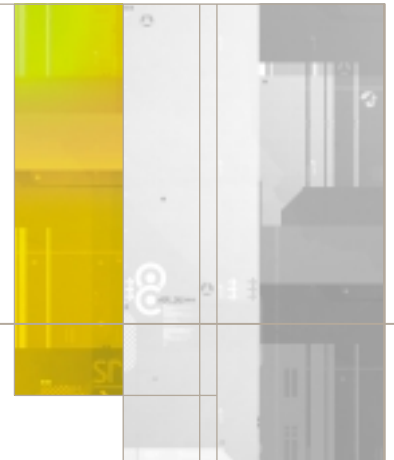
Steve Pruitt, Chief Assessor at Gwinnett County, GA

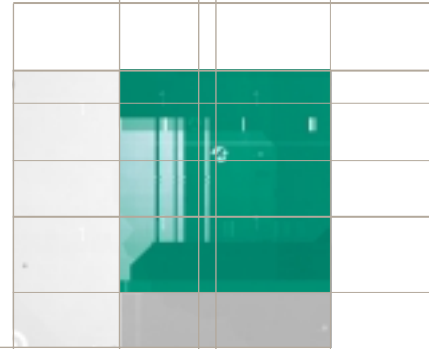
"With Manatron, we can take advantage of state-of-the-art software and hardware which we could not afford as an individual user. We benefit from utilizing their national experience. It's comforting to know you are not alone...Anyone can write and produce software, but the commitment from the company and its people are what set Manatron apart."

Barbara Ford-Coates, Tax Collector at Sarasota County, FL

"Manatron CAMA produces uniform, consistent and statistically valid values across property groups. It also provides the information to prove the results to property owners and others who use assessment data in various real estate businesses."

Mike McDowell, Assessor at Kootenai County, ID





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