



**Manatron announces a \$2 million contract with Charleston County, South Carolina for its GRM<sup>®</sup> suite of Property Management software**

*Fifth GRM contract win in South Carolina*

**FOR IMMEDIATE RELEASE**

**CONTACT:**

Paul Sylvester, Co-Chairman and CEO  
Manatron, Inc. (269) 567-2900  
[paul.sylvester@manatron.com](mailto:paul.sylvester@manatron.com)

or Cameron Donahue  
Hayden Communications, Inc. (651) 653-1854  
[cameron@haydenir.com](mailto:cameron@haydenir.com)

**KALAMAZOO, MI--(PR NEWSWIRE) — December 11, 2007 - Manatron, Inc. (NASDAQ: MANA)** the leading provider of integrated, enterprise-level property tax solutions for state and local governments announced that it has received a contract totaling approximately \$2 million from Charleston County, South Carolina for its GRM<sup>®</sup> suite of Property Management software, related professional services and the first year of annual software maintenance. Charleston County has committed to five years of software maintenance under this contract, which includes several Manatron products: GRM Tax, Records, GeoAnalyst, CollectMax, PropertyMax, and CAMA and integration of this software to various critical county business processes. The contract provides for the replacement of the County's internally maintained legacy property tax system and also includes an upgrade to their CAMA system, which has been provided and maintained by Sigma Systems Technology, Inc., who was acquired by Manatron on August 1, 2007.

Charleston County is the fifth county in the State of South Carolina to contract with Manatron for its GRM software in the last 24 months. It is located on the east coast of South Carolina and is one of the largest of 46 counties in the state with an estimated population of 335,000 and approximately 140,000 parcels of property, all of which will be managed by Manatron's GRM solution.

"Charleston County is another key contract win for us," said Paul Sylvester, Manatron's Chief Executive Officer. "They are a highly visible and one of the more forward thinking counties in the country. We are proud that our GRM solution met their selection criteria and are pleased that we were able to leverage the relationship that Sigma had built with the county over the last several years as their CAMA system provider. As market activity for legacy system upgrades continues to increase, we are well positioned to strengthen our leadership position in the Property Tax market in South Carolina and other states."

"We have a fair amount of momentum and are building a nice GRM footprint in South Carolina," said Bill McKinzie, Manatron's President and Chief Operating Officer. "As a result of the solid progress we have made with our GRM product during the last year, as well as our GRM sales to Beaufort, Oconee, Orangeburg and Horry counties in South Carolina, we are anticipating minimal incremental development work to fulfill this contract. We look forward to an expanded and mutually rewarding relationship with Charleston County."

**About Manatron, Inc.:** Manatron is focused on providing software and services to enable state and local governments in North America to completely, fairly and efficiently assess real and personal property, and to bill and collect the related property taxes in their jurisdictions. The Company's software manages the entire property life cycle, which includes deed recording, land

records, GIS (Geographic Information System) integration, valuation, assessment administration, personal property, business licenses, cashiering, tax billing and collection, delinquents and tax sales, and e-government. Manatron's revenues are primarily generated from software license fees, software maintenance fees, professional services, and sales of hardware and supplies. Professional services consist of data conversions, installation, training, project management, hardware maintenance, forms processing and printing, consulting and appraisal services. Manatron is headquartered in Portage, Michigan and has offices in Florida, Georgia, Illinois, Indiana, Minnesota, New York, Ohio, Pennsylvania, Texas and Washington. Manatron currently serves approximately 1,400 customers in 40 states, two Canadian territories, South Africa and the U.S. Virgin Islands. More information about Manatron, Inc. is available at the Company's site on the World Wide Web at <http://www.manatron.com>.

**About GRM:** GRM is Manatron's fully integrated property management suite of software designed to manage and support the entire property life cycle, which includes deed recording, land records, GIS (Geographic Information System) integration, valuation, assessment administration, personal property, business licenses, cashiering, tax billing and collection, delinquents and tax sales, and e-government. Manatron GRM automates the operational, information and planning needs for Assessors, Auditors, Treasurers, Tax Collectors, Recorders and other state and local governmental officials so that they can completely, fairly and efficiently assess real and personal property and bill and collect the related property taxes in their jurisdictions. More on this product is available at <http://www.manatron.com/solutions/GRM.aspx>.

**About Charleston County, South Carolina:** Charleston County is located along the southeastern coast of South Carolina. It encompasses approximately 919 square miles of land, marshes, rivers and wetlands with a coastline that stretches nearly 100 miles along the Atlantic Ocean. Charleston County's population has grown 7.1 percent since 2000 to an estimated 2006 population of 331,917, with a median age of 36. Charleston County has a wide range of industry including shipping, tourism and manufacturing. More information on Charleston County can be found at <http://www.charlestoncounty.org>.

**Safe Harbor Statement:** The information provided in this news release may include forward-looking statements relating to future events, such as the development of new products, the commencement of production, or the future financial performance of the Company. Actual results may differ from such projections and are subject to certain risks including, without limitation, risks arising from: changes in the rate of growth of the local government market, increased competition in the industry, delays in developing and commercializing new products, adequacy of financing and other factors described in the Company's most recent annual report on Form 10-K filed with the Securities and Exchange Commission, which can be reviewed at <http://www.sec.gov>.

-- End --